

# Jens W. Großer

## Contact Information

Florida State University  
Department of Political Science  
531 Bellamy Building  
Tallahassee, FL 32306-2230, USA

Phone: (850) 644-3676  
Fax: (850) 644-1367  
E-mail: [jgrosser@fsu.edu](mailto:jgrosser@fsu.edu)

<https://sites.google.com/site/jwghome/>

July 19, 2012

---

## Current and Past Positions

- Since 2007     Assistant Professor of Political Science, Florida State University  
                    & Courtesy Assistant Professor of Economics  
                    & Member of the Experimental Social Science Cluster (XS/FS)
- 2005-2007     Lecturer and Research Associate, Department of Economics, Princeton University  
                    & Princeton Laboratory for Experimental Social Science (PLESS), sponsor: Tom Palfrey
- 2001-2005     Research Assistant, Department of Economics, University of Cologne  
                    (2001-2003: Chair C. Christian von Weizsäcker; 2003-2005: Chair Axel Ockenfels)
- 2001-2005     Research Assistant, Amsterdam School of Economics, University of Amsterdam  
                    & Center for Research in Experimental Economics and Political Decision Making (CREED)

---

## Visiting Positions

- 2012-2013     Member of the Institute for Advanced Study, School of Social Science, Princeton (Theme:  
                    Economics and Politics)
- Spring 2002   ENDEAR Research Fellow, RatioLab of the Center for the Study of Rationality, Hebrew  
& 2003         University of Jerusalem

---

## Education

- May 2006     Ph.D. (Economics), University of Amsterdam and the Tinbergen Institute, the Netherlands  
                    Thesis: "Voting in the laboratory", committee: Arthur Schram (advisor), Axel Ockenfels,  
                    Tom Palfrey, Cees van der Eijk, and Frans van Winden
- 1994-1995     ERASMUS Exchange Student, University of Amsterdam
- 1992-1997     Diplom (Economics), University of Bonn, Thesis: "An experimental study of R&D  
                    investments in a stochastic duopoly-game" (in German), advisors: Reinhard Selten and  
                    Karim Sadrieh
- 1989-1992     Vordiplom (Economics), University of Marburg, Germany

### **Publications**

1. "Tacit lobbying agreements: An experimental study" (with Ernesto Reuben and Agnieszka Tymula) **American Journal of Political Science**, conditionally accepted
  2. "Voting mechanism design: Modeling institutions in experiments" in: *Experimental Political Science*. B. Kittel, W. Luhan & R.B. Morton (eds.), Palgrave-Macmillan, forthcoming
  3. "Public opinion polls, voter turnout, and welfare: An experimental study" (with Arthur Schram) **American Journal of Political Science** 54 (3), 2010, 700-17
  4. "A citizen candidate model with private information" (with Tom Palfrey) in: *The Political Economy of Democracy*. E. Aragonés, C. Beviá, H. Llavador & N. Schofield (eds.), 2009, 15-29
  5. "Welfare reducing polls" (with Jacob Goeree) **Economic Theory** 31 (1), 2007, 51-68
  6. "Neighborhood information exchange and voter participation: An experimental study" (with Arthur Schram) **American Political Science Review** 100 (2), 2006, 235-48
- 

### **Working Papers**

1. "Candidate entry and political polarization: An anti-median voter theorem" (with Tom Palfrey) R&R @ American Journal of Political Science
  2. "Redistribution and market efficiency: An experimental study" (with Ernesto Reuben), R&R @ Journal of Public Economics (resubmitted)
  3. "Candidates, voters & endogenous group formation: An experimental study" (with Thorsten Giertz)
  4. "Beliefs and cooperation"
  5. "Patents versus subsidies" (with Donja Darai and Nadja Trhal)
- 

### **Work in Progress**

1. "Inter-group competition with and without incentives" (with Rupert Sausgruber)
  2. "Income polarization in inter-group public goods games"
  3. "Information aggregation in committees" (with Jacob Goeree, Brian Rogers, and Michael Seebauer)
  4. "Trust, reciprocity, and social preferences" (with Aljaž Ule)
  5. "Federalism and public goods" (with Ernesto Reuben and Michael Seebauer)
  6. "Fairness among workers" (with Sebastian Buhai)
  7. "NOMINATE in the laboratory" (with Rebecca Morton)
- 

### **Other Publications**

1. "Dissertation abstract: Voting in the laboratory" **Experimental Economics** 10, 2007, 191-92
  2. "Voting in the laboratory" **Tinbergen Magazine** 14 (Fall), 2006, 18
  3. "Voting in the laboratory", 2006, Tinbergen Institute Research Series no. 377, Thela Thesis
-

### **Refereeing**

American Economic Review, American Journal of Political Science, American Political Science Review, Cambridge University Press, Computational Economics, Economics Bulletin, Economics Letters, European Economic Review, European Journal of Political Economy, Experimental Economics, Games and Economic Behavior, International Economic Review, Israel Science Foundation, Journal of Economic Behavior & Organization, Journal of Economic Psychology, Journal of Economic Theory, Journal of Politics, Journal of Public Economics, Journal of Public Economic Theory, Journal of Theoretical Politics, National Science Foundation, Political Behavior, Political Research Quarterly, Princeton University Press, Public Choice, Quarterly Journal of Political Science, Review of Economic Design, Routledge, Theory and Decision

---

### **Research Grants**

1. "A robustness check of the NOMINATE score of political polarization using formal modeling" (2010) FSU, Council on Research and Creativity, COFRS Award; US\$ 14.000
  2. "On the dynamics of income polarization in inter-group public goods games" (2008) FSU, Council on Research and Creativity, First Year Assistant Professor Summer Award; US\$ 16.000
  3. "Group decisions in dilemma situations: Theory, experiment and design" (2005-2007) with Ben Greiner and Axel Ockenfels, GEW Foundation Cologne; Euro 77.000
- 

### **Teaching**

1. **Florida State University** — Graduate courses: Game theory I (2011, 2012), Behavioral game theory (2009, 2011), Elections (2009); Undergraduate courses: Political game theory (2008; 3×2009, 2010; 2×2011, 2012), Research methods (2×2008, 2009, 2010)
  2. **Princeton University** — Graduate course: Laboratory experiments (2007)
  3. **University of Cologne** — Undergraduate courses (in German): Price theory (2003/04, 2005), Introductory microeconomics (2004/05), Competition theory & policy" (2004), all assisting Axel Ockenfels; Price theory (2003, shared) lecturer; Introductory microeconomics (2001/02, 2002, 2002/03), Competition theory & policy (2002), all assisting C. Christian von Weizsäcker
  4. **University of Amsterdam** — Undergraduate courses (in Dutch): Intermediate microeconomics (1999, shared), lecturer; Introductory microeconomics (1998), assisting Arthur Schram
-

### **Selected Presentations**

**2012:** Priorat Workshop in Theoretical Political Science, Spain (forthcoming); Max-Planck Institute Workshop, Munich (forthcoming) — **2010:** ESA, Tucson; SEA, Atlanta; MPSA Annual National Conference, Chicago — **2009:** 2<sup>nd</sup> Annual CESS-NYU Experimental Political Science Conference; Université Laval; ESA, Tucson — **2008:** George Mason U, ICES; ESA International Meeting, Caltech, Pasadena; WEA, Waikiki, Hawaii; SEA, Washington D.C.; Experimental Political Science Workshop, Hanse Wissenschaftskolleg, Delmenhorst — **2007:** Florida State U; 1st World Meeting of the Public Choice Society, Amsterdam ; Princeton U; ESA International Meeting, Rome; ESA, Tucson — **2006:** Institute for Advanced Study, Princeton; ESA, Tucson — **2005:** GEW Tagung, Cologne; U Hanover; ESA, Tucson; Princeton U — **2004:** U Cologne; U Bonn; Tinbergen Institute Amsterdam; ESA International Meeting, Amsterdam; ESEM, Madrid; ESA, Tucson — **2003:** ENDEAR Workshop, Amsterdam; CENTER, Tilburg U; 10th International Social Dilemma Conference, Marstrand; ESA, Erfurt; Max Planck Institute Workshop, Jena — **2002:** NYU; ESA International Meeting, Harvard U; Tinbergen Institute, Amsterdam — **2001:** Public Choice Society and ESA Meetings, San Antonio; European Public Choice Society Meeting, Paris; Humboldt U Berlin; U Cologne; 9th International Social Dilemma Conference, Chicago; ESA International Meeting, U Pompeu Fabra; 1st ECPR, Canterbury; ENDEAR Workshop, U Amsterdam; U Cologne — **2000:** CENDEF Workshop, U Amsterdam; ESA International Meeting, NYU; U Cologne — **1999:** 8<sup>th</sup> Inter-national Social Dilemma Conference, Zichron Yakoov — **1997:** IAEEG, U Trier

---

### **Personal Information**

Nationality: German  
Date of birth: June 6, 1967  
Marital Status: Single  
Languages: German (native), English, Dutch  
Interests: Sports (Soccer, Basketball, Scuba Diving, Hiking), Photography, Nature, Traveling, Reading